

Twelve-month profit and loss projection

Meth Detector Inc Fiscal Year Begins May-11

	May-11	% B/A	Jun-11	%	Jul-11	%	Aug-11	%	Sep-11	%	Oct-11	%	Nov-11	%	Dec-11	%	Jan-12	%	Feb-12	%	Mar-12	%	Apr-12	%	YEARLY	%
Revenue (Sales)																										
Meth Marker	0.00	-	69,900.00	100.0	209,700.00	100.0	244,650.00	100.0	174,750.00	100.0	174,750.00	100.0	279,600.00	100.0	244,650.00	66.2	174,750.00	50.0	244,650.00	56.7	174,750.00	46.7	209,700.00	43.3	2,201,850.00	69.6
Meth Strips	0.00	-	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	124,750.00	33.8	174,650.00	50.0	187,125.00	43.3	199,600.00	53.3	274,450.00	56.7	960,575.00	30.4
Meth Detector	0.00	-	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0
Meth Badge	0.00	-	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0
TBD	0.00	-	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0
TBD	0.00	-	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0
TBD	0.00	-	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0
Total Revenue (Sales)	0.00	0.0	69,900.00	100.0	209,700.00	100.0	244,650.00	100.0	174,750.00	100.0	174,750.00	100.0	279,600.00	100.0	369,400.00	100.0	349,400.00	100.0	431,775.00	100.0	374,350.00	100.0	484,150.00	100.0	3,162,425.00	100.0
Cost of Sales																										
Meth Marker	137,351.90	-	25,400.00	36.3	76,200.00	36.3	88,900.00	36.3	63,500.00	36.3	63,500.00	36.3	101,600.00	36.3	88,900.00	36.3	63,500.00	36.3	88,900.00	36.3	63,500.00	36.3	76,200.00	36.3	937,451.90	42.6
Meth Strips	0.00	-	0.00	-	0.00	-	0.00	-	0.00	-	25,000.00	-	10,000.00	-	49,500.00	39.7	49,500.00	28.3	49,500.00	26.5	49,500.00	24.8	49,500.00	18.0	282,500.00	29.4
Meth Detector	0.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Meth Badge	0.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TBD	0.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TBD	0.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TBD	0.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Cost of Sales	137,351.90	-	25,400.00	36.3	76,200.00	36.3	88,900.00	36.3	63,500.00	36.3	88,500.00	50.6	111,600.00	39.9	138,400.00	37.5	113,000.00	32.3	138,400.00	32.1	113,000.00	30.2	125,700.00	26.0	1,219,951.90	38.6
Gross Profit	-137,351.90	-	44,500.00	63.7	133,500.00	63.7	155,750.00	63.7	111,250.00	63.7	86,250.00	49.4	168,000.00	60.1	231,000.00	62.5	236,400.00	67.7	293,375.00	67.9	261,350.00	69.8	358,450.00	74.0	1,942,473.10	61.4
Expenses																										
Salary expenses	9,833.33	-	9,833.33	14.1	18,000.00	8.6	18,000.00	7.4	23,833.33	13.6	23,833.33	13.6	27,583.33	9.9	27,583.33	7.5	27,583.33	7.9	31,333.33	7.3	31,333.33	8.4	31,333.33	6.5	280,083.33	8.9
Payroll expenses	1,475.00	-	1,475.00	2.1	2,700.00	1.3	2,700.00	1.1	3,575.00	2.0	3,575.00	2.0	4,137.50	1.5	4,137.50	1.1	4,137.50	1.2	4,700.00	1.1	4,700.00	1.3	4,700.00	1.0	42,012.50	1.3
Outside services	100.00	-	100.00	0.1	100.00	0.0	100.00	0.0	100.00	0.1	100.00	0.1	100.00	0.0	100.00	0.0	100.00	0.0	100.00	0.0	100.00	0.0	100.00	0.0	1,200.00	0.0
Supplies (office and operating)	3,300.00	-	300.00	0.4	1,300.00	0.6	300.00	0.1	1,300.00	0.7	300.00	0.2	1,300.00	0.5	300.00	0.1	300.00	0.1	1,300.00	0.3	300.00	0.1	300.00	0.1	10,600.00	0.3
Repairs and maintenance	750.00	-	100.00	0.1	100.00	0.0	100.00	0.0	100.00	0.1	100.00	0.1	100.00	0.0	100.00	0.0	100.00	0.0	100.00	0.0	100.00	0.0	100.00	0.0	1,850.00	0.1
Advertising/Tradeshows	22,158.00	-	24,092.75	34.5	6,300.00	3.0	30,834.90	12.6	41,367.90	23.7	28,686.75	16.4	4,838.00	1.7	20,930.00	5.7	24,824.20	7.1	23,759.56	5.5	17,758.00	4.7	11,038.00	2.3	256,588.06	8.1
Car, delivery and travel	2,500.00	-	2,500.00	3.6	2,500.00	1.2	3,500.00	1.4	3,500.00	2.0	3,500.00	2.0	3,500.00	1.3	3,500.00	0.9	3,500.00	1.0	4,500.00	1.0	4,500.00	1.2	4,500.00	0.9	42,000.00	1.3
Accounting and legal	10,000.00	-	5,000.00	7.2	2,500.00	1.2	2,500.00	1.0	2,500.00	1.4	2,500.00	1.4	2,500.00	0.9	2,500.00	0.7	2,500.00	0.7	2,500.00	0.6	2,500.00	0.7	2,500.00	0.5	40,000.00	1.3
Rent	1,200.00	-	1,200.00	1.7	1,200.00	0.6	1,200.00	0.5	1,200.00	0.7	1,200.00	0.7	1,200.00	0.4	1,200.00	0.3	1,200.00	0.3	1,200.00	0.3	1,200.00	0.3	1,200.00	0.2	14,400.00	0.5
Telephone	200.00	-	200.00	0.3	400.00	0.2	400.00	0.2	500.00	0.3	500.00	0.3	600.00	0.2	600.00	0.2	600.00	0.2	700.00	0.2	700.00	0.2	700.00	0.1	6,100.00	0.2
Utilities	120.00	-	120.00	0.2	120.00	0.1	120.00	0.0	120.00	0.1	120.00	0.1	120.00	0.0	120.00	0.0	120.00	0.0	120.00	0.0	120.00	0.0	120.00	0.0	1,440.00	0.0
Insurance	750.00	-	750.00	1.1	750.00	0.4	750.00	0.3	750.00	0.4	750.00	0.4	750.00	0.3	750.00	0.2	750.00	0.2	750.00	0.2	750.00	0.2	750.00	0.2	9,000.00	0.3
Taxes (real estate, etc.)	150.00	-	150.00	0.2	150.00	0.1	150.00	0.1	150.00	0.1	150.00	0.1	150.00	0.1	150.00	0.0	150.00	0.0	150.00	0.0	150.00	0.0	150.00	0.0	1,800.00	0.1
Interest		-	0.00	0.0	3,000.00	1.4	3,000.00	1.2	3,000.00	1.7	3,000.00	1.7	3,000.00	1.1	3,000.00	0.8	3,000.00	0.9	3,000.00	0.7	3,000.00	0.8	28,000.00	5.8	55,000.00	1.7
Depreciation		-	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0
Other expenses (Bonuses)	0.00	-	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	14,004.17	3.8	0.00	0.0	0.00	0.0	0.00	0.0	0.00	43.4	223,964.17	7.1
Other expenses (Dividends)	0.00	-	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	40,143.91	10.9	0.00	0.0	0.00	0.0	98,873.07	26.4	0.00	0.0	139,016.98	4.4
Other expenses (specify)		-	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0
Misc. (unspecified)		-	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0
Total Expenses	52,536.33	-	45,821.08	65.6	39,120.00	18.7	63,654.90	26.0	81,996.23	46.9	68,315.08	39.1	49,878.83	17.8	119,118.91	32.2	68,865.03	19.7	74,212.89	17.2	166,084.40	44.4	295,451.33	61.0	1,125,055.04	35.6
Net Profit	(\$189,888.23)	-	(1,321.08)	-1.9	94,380.00	45.0	92,095.10	37.6	29,253.77	16.7	17,934.92	10.3	118,121.17	42.2	111,881.09	30.3	167,534.97	47.9	219,162.11	50.8	95,265.60	25.4	62,998.67	13.0	817,418.06	25.8

Meth Detector	Cost of Manufacture (per unit)	Price Per Marker	Cost Per Package	MSRP	Net	Profit %	Boxes Per Case	MSRP Per Case
Marker (5 per box)	\$2.54	\$6.99	\$12.70	\$34.95	\$22.25	175.20%	15	\$524.25
Strips (25 per box)	\$1.49		\$1.49	\$29.95	\$28.46	94.76%	16	\$479.20
Badge (pending)								
In-Room Detector (pending)								
			Extended	Gross	Net			
Number of Utah Agencies	108							
Projected Agencies Purchasing	59.4							
Projected Cases per Agency (Annual)								
Marker	4		237.6	\$118,333.71	\$73,070.91			
Strips	4		237.6	\$108,165.02	\$102,500.64			
Total				\$226,498.73	\$175,571.55			
Number of Full-Time Officers (U.S.)	683,396							
Projected Officers per Buying Agency	273,358							
Markers Issued Per Officer	5							
Strips Issued Per Officer	0							
		Per Mo.						
Cases Sold (markers)	18,224			\$9,076,182.28	\$5,604,530.60			
Total Markers Sold	1,366,792	113,899						
Half of Projection	9,112			\$4,538,091.14	\$2,802,265.30			
Total Markers Sold	683,396	56,950						
Half Again	4,556			\$2,269,045.57	\$1,401,132.65			
Total Markers Sold	341,698	28,475						
Proposed Annual Revenue				\$9,076,182.28	\$5,604,530.60			

MDI Projected Payroll

	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	GT
Salary													
Darren Somsen	5,416.67	5,416.67	5,416.67	5,416.67	5,416.67	5,416.67	5,416.67	5,416.67	5,416.67	5,416.67	5,416.67	5,416.67	65,000.00
Scott Maloof	4,416.67	4,416.67	4,416.67	4,416.67	4,416.67	4,416.67	4,416.67	4,416.67	4,416.67	4,416.67	4,416.67	4,416.67	53,000.00
Kelli Runyon	0.00	0.00	4,166.67	4,166.67	4,166.67	4,166.67	4,166.67	4,166.67	4,166.67	4,166.67	4,166.67	4,166.67	41,666.67
Comptroller	0.00	0.00	0.00	0.00	5,833.33	5,833.33	5,833.33	5,833.33	5,833.33	5,833.33	5,833.33	5,833.33	46,666.67
CS/Office Man.	0.00	0.00	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00	40,000.00
Sales 01	0.00	0.00	0.00	0.00	0.00	0.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	22,500.00
Sales 02	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,750.00	3,750.00	3,750.00	11,250.00
Total	9,833.33	9,833.33	18,000.00	18,000.00	23,833.33	23,833.33	27,583.33	27,583.33	27,583.33	31,333.33	31,333.33	31,333.33	280,083.33
Taxes													
Darren Somsen	812.50	812.50	812.50	812.50	812.50	812.50	812.50	812.50	812.50	812.50	812.50	812.50	9,750.00
Scott Maloof	662.50	662.50	662.50	662.50	662.50	662.50	662.50	662.50	662.50	662.50	662.50	662.50	7,950.00
Kelli Runyon	0.00	0.00	625.00	625.00	625.00	625.00	625.00	625.00	625.00	625.00	625.00	625.00	6,250.00
Comptroller	0.00	0.00	0.00	0.00	875.00	875.00	875.00	875.00	875.00	875.00	875.00	875.00	7,000.00
CS/Office Man.	0.00	0.00	600.00	600.00	600.00	600.00	600.00	600.00	600.00	600.00	600.00	600.00	6,000.00
Sales 01	0.00	0.00	0.00	0.00	0.00	0.00	562.50	562.50	562.50	562.50	562.50	562.50	3,375.00
Sales 02	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	562.50	562.50	562.50	1,687.50
Total	1,475.00	1,475.00	2,700.00	2,700.00	3,575.00	3,575.00	4,137.50	4,137.50	4,137.50	4,700.00	4,700.00	4,700.00	42,012.50
Bonus													
Darren Somsen	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,250.00	0.00	0.00	0.00	50,000.00	53,250.00
Scott Maloof	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,650.00	0.00	0.00	0.00	35,000.00	37,650.00
Kelli Runyon	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,083.33	0.00	0.00	0.00	100,000.00	102,083.33
Comptroller	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,333.33	0.00	0.00	0.00	10,000.00	12,333.33
CS/Office Man.	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,000.00	0.00	0.00	0.00	5,000.00	7,000.00
Sales 01	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,125.00	0.00	0.00	0.00	6,000.00	7,125.00
Sales 02	0.00	0.00	0.00	0.00	0.00	0.00	0.00	562.50	0.00	0.00	0.00	3,960.00	4,522.50
Total	0.00	0.00	0.00	0.00	0.00	0.00	0.00	14,004.17	0.00	0.00	0.00	209,960.00	223,964.17

MDI Proposed Advertising

	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	GT
<i>Print Media</i>													
Chief of Police Mag.	0.00	0.00	1,200.00	0.00	1,200.00	1,200.00	1,200.00	0.00	1,200.00	0.00	1,200.00	1,200.00	\$ 8,400.00
Sheriffs Mag	3,100.00	3,100.00	3,100.00	0.00	0.00	0.00	0.00	3,100.00	0.00	3,100.00	0.00	0.00	\$ 15,500.00
LEPN	1,638.00	1,638.00	0.00	1,638.00	1,638.00	1,638.00	1,638.00	0.00	1,638.00	0.00	1,638.00	1,638.00	\$ 14,742.00
American Cop	0.00	2,910.00	0.00	2,910.00	0.00	2,910.00	0.00	2,910.00	0.00	2,910.00	0.00	2,910.00	\$ 17,460.00
Total	4,738.00	7,648.00	4,300.00	4,548.00	2,838.00	5,748.00	2,838.00	6,010.00	2,838.00	6,010.00	2,838.00	5,748.00	\$ 56,102.00
<i>Email Campaigns</i>													
Email Campaigns	500	500	500	500	500	500	500	500	500	500	500	500	\$ 6,000.00
<i>Banner Advertising</i>													
Banner Advertising	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	\$ 18,000.00
<i>Postcards</i>													
Postcards	12,920.00	0.00	0.00	0.00	12,920.00	0.00	0.00	12,920.00	0.00	0.00	12,920.00	0.00	\$ 51,680.00
<i>Trade Shows</i>													
Trade Shows	0.00	14,444.75	0.00	21,786.90	23,609.90	18,438.75	0.00	0.00	17,486.20	15,749.56	0.00	3,290.00	\$ 114,806.06
<i>Brochures</i>													
Brochures	2,500.00	0.00	0.00	2,500.00	0.00	2,500.00	0.00	0.00	2,500.00	0.00	0.00	0.00	\$ 10,000.00
Grand Total	22,158.00	24,092.75	6,300.00	30,834.90	41,367.90	28,686.75	4,838.00	20,930.00	24,824.20	23,759.56	17,758.00	11,038.00	\$ 256,588.06

National Sheriffs Association Exhibition

June 18 - 22, 2011

St. Louis, MO

	Quantity	Cost Per Unit	Extended Cost
Booth Space (10 x 10)	2	\$1,900.00	\$3,800.00
Carpet	1	\$450.00	\$450.00
Pad	1	\$250.00	\$250.00
Display Counter	1	\$260.60	\$260.60
SoHo Bistro Table	1	\$214.65	\$214.65
Black Diamond Stool	2	\$239.45	\$478.90
Floral	2	\$59.00	\$118.00
Lead Retrieval	1	\$420.00	\$420.00
Electrical Service	1	\$110.00	\$110.00
Booth Cleaning (per sq. foot)	100	\$0.90	\$90.00
Shipping	2	\$1,100.00	\$2,200.00
Drayage	8	\$110.00	\$880.00
Sub-Total			\$9,272.15
Airfare	4	\$349.40	\$1,397.60
Taxi	15	\$10.00	\$150.00
Hotel	15	\$155.00	\$2,325.00
Food	20	\$40.00	\$800.00
Swag	1	\$500.00	\$500.00
Sub-Total			\$5,172.60
Grand Total			\$14,444.75

American Corrections Association

August 5 - 10, 2011

Kissimmee, FL

	Quantity	Cost Per Unit	Extended Cost
Booth Space (10 x 10)	2	\$1,900.00	\$3,800.00
Carpet	1	\$450.00	\$450.00
Pad	1	\$250.00	\$250.00
Display Counter	1	\$260.60	\$260.60
SoHo Bistro Table	1	\$214.65	\$214.65
Black Diamond Stool	2	\$239.45	\$478.90
Floral	2	\$59.00	\$118.00
Lead Retrieval	1	\$420.00	\$420.00
Electrical Service	1	\$110.00	\$110.00
Booth Cleaning (per sq. foot)	100	\$0.90	\$90.00
Shipping	2	\$1,300.00	\$2,600.00
Drayage	8	\$110.00	\$880.00
Sub-Total			\$9,672.15
Airfare	4	\$349.40	\$1,397.60
Taxi	15	\$10.00	\$150.00
Hotel	15	\$155.00	\$2,325.00
Food	20	\$40.00	\$800.00
Swag	1	\$500.00	\$500.00
Sub-Total			\$5,172.60
Grand Total			\$14,844.75

Fraternal Order of Police

August 14 - 18, 2011

Salt Lake City, Utah

	Quantity	Cost Per Unit	Extended Cost
Booth Space (10 x 10)	2	\$1,900.00	\$3,800.00
Carpet	1	\$450.00	\$450.00
Pad	1	\$250.00	\$250.00
Display Counter	1	\$260.60	\$260.60
SoHo Bistro Table	1	\$214.65	\$214.65
Black Diamond Stool	2	\$239.45	\$478.90
Floral	2	\$59.00	\$118.00
Lead Retrieval	1	\$420.00	\$420.00
Electrical Service	1	\$110.00	\$110.00
Booth Cleaning (per sq. foot)	100	\$0.90	\$90.00
Drayage	0	\$0.00	\$0.00
Sub-Total			\$6,192.15
Airfare	0	0.00	0.00
Taxi	5	10.00	50.00
Hotel	0	0.00	0.00
Food	20	10.00	200.00
Swag	1	500.00	500.00
Sub-Total			750.00
Grand Total			\$6,942.15

Enforcement Expo

August 31 - September 2, 2011

Las Vegas, NV

	Quantity	Cost Per Unit	Extended Cost
Booth Space (10 x 10)	2	\$2,900.00	\$5,800.00
Carpet	1	\$450.00	\$450.00
Pad	1	\$250.00	\$250.00
Display Counter	1	\$260.60	\$260.60
SoHo Bistro Table	1	\$214.65	\$214.65
Black Diamond Stool	2	\$239.45	\$478.90
Floral	2	\$59.00	\$118.00
Lead Retrieval	1	\$420.00	\$420.00
Electrical Service	1	\$110.00	\$110.00
Booth Cleaning (per sq. foot)	100	\$0.90	\$90.00
Shipping	2	\$750.00	\$1,500.00
Drayage	8	\$110.00	\$880.00
Sub-Total			\$10,572.15
Airfare	4	\$139.40	\$557.60
Taxi	15	\$10.00	\$150.00
Hotel	12	\$129.00	\$1,548.00
Food	20	\$40.00	\$800.00
Swag	1	\$500.00	\$500.00
Sub-Total			\$3,555.60
Grand Total			\$14,127.75

Utah Sheriffs Association Exhibition

September 17 - 20, 2011

St. George, UT

	Quantity	Cost Per Unit	Extended Cost
Booth Space (10 x 10)	2	\$1,900.00	\$3,800.00
Carpet	1	\$450.00	\$450.00
Pad	1	\$250.00	\$250.00
Display Counter	1	\$260.60	\$260.60
SoHo Bistro Table	1	\$214.65	\$214.65
Black Diamond Stool	2	\$239.45	\$478.90
Floral	2	\$59.00	\$118.00
Lead Retrieval	1	\$420.00	\$420.00
Electrical Service	1	\$110.00	\$110.00
Booth Cleaning (per sq. foot)	100	\$0.90	\$90.00
Drayage	0	\$110.00	\$0.00
Sub-Total			\$6,192.15
Travel (.25 per mile)	700	\$0.25	\$175.00
Taxi	0	\$10.00	\$0.00
Hotel	15	\$121.00	\$1,815.00
Food	20	\$40.00	\$800.00
Swag	1	\$500.00	\$500.00
Sub-Total			\$3,290.00
Grand Total			\$9,482.15

International Association of Chiefs of Police

October 22 - 26, 2011

Chicago, IL

	Quantity	Cost Per Unit	Extended Cost
Booth Space (10 x 10)	2	\$2,900.00	\$5,800.00
Carpet	1	\$450.00	\$450.00
Pad	1	\$250.00	\$250.00
Display Counter	1	\$260.60	\$260.60
SoHo Bistro Table	1	\$214.65	\$214.65
Black Diamond Stool	2	\$239.45	\$478.90
Floral	2	\$59.00	\$118.00
Lead Retrieval	1	\$420.00	\$420.00
Electrical Service	1	\$110.00	\$110.00
Booth Cleaning (per sq. foot)	100	\$0.90	\$90.00
Shipping	2	\$1,500.00	\$3,000.00
Drayage	8	\$110.00	\$880.00
Sub-Total			\$12,072.15
Travel (airfare)	4	\$395.40	\$1,581.60
Taxi	20	\$15.00	\$300.00
Hotel	15	\$199.00	\$2,985.00
Food	20	\$50.00	\$1,000.00
Swag	1	\$500.00	\$500.00
Sub-Total			\$6,366.60
Grand Total			\$18,438.75

National Sheriffs Association Winter Exhibition

January 18 - 22, 2012

Washington, D.C.

	Quantity	Cost Per Unit	Extended Cost
Booth Space (10 x 10)	2	\$1,900.00	\$3,800.00
Carpet	1	\$450.00	\$450.00
Pad	1	\$250.00	\$250.00
Display Counter	1	\$260.60	\$260.60
SoHo Bistro Table	1	\$214.65	\$214.65
Black Diamond Stool	2	\$239.45	\$478.90
Floral	2	\$59.00	\$118.00
Lead Retrieval	1	\$420.00	\$420.00
Electrical Service	1	\$110.00	\$110.00
Booth Cleaning (per sq. foot)	100	\$0.90	\$90.00
Shipping	2	\$1,600.00	\$3,200.00
Drayage	8	\$110.00	\$880.00
Sub-Total			\$10,272.15
Travel (airfare)	4	\$416.20	\$1,664.80
Taxi	15	\$10.00	\$150.00
Hotel	15	\$259.95	\$3,899.25
Food	20	\$50.00	\$1,000.00
Swag	1	\$500.00	\$500.00
Sub-Total			\$7,214.05
Grand Total			\$17,486.20

Community Anti-Drug Coalitions of America

February 6 - 9, 2012

National Harbor, MD

	Quantity	Cost Per Unit	Extended Cost
Booth Space (10 x 10)	2	\$1,900.00	\$3,800.00
Carpet	1	\$450.00	\$450.00
Pad	1	\$250.00	\$250.00
Display Counter	1	\$260.60	\$260.60
SoHo Bistro Table	1	\$214.65	\$214.65
Black Diamond Stool	2	\$239.45	\$478.90
Floral	2	\$59.00	\$118.00
Lead Retrieval	1	\$420.00	\$420.00
Electrical Service	1	\$110.00	\$110.00
Booth Cleaning (per sq. foot)	100	\$0.90	\$90.00
Shipping	2	\$1,600.00	\$3,200.00
Drayage	8	\$110.00	\$880.00
Sub-Total			\$10,272.15
Travel (airfare)	4	\$416.20	\$1,664.80
Rental Car	1	\$422.61	\$422.61
Hotel	15	\$126.00	\$1,890.00
Food	20	\$50.00	\$1,000.00
Swag	1	\$500.00	\$500.00
Sub-Total			\$5,477.41
Grand Total			\$15,749.56

Utah Chiefs of Police

Mar-12

St. George, UT

	Quantity	Cost Per Unit	Extended Cost
Booth Space (10 x 10)	2	\$1,900.00	\$3,800.00
Carpet	1	\$450.00	\$450.00
Pad	1	\$250.00	\$250.00
Display Counter	1	\$260.60	\$260.60
SoHo Bistro Table	1	\$214.65	\$214.65
Black Diamond Stool	2	\$239.45	\$478.90
Floral	2	\$59.00	\$118.00
Lead Retrieval	1	\$420.00	\$420.00
Electrical Service	1	\$110.00	\$110.00
Booth Cleaning (per sq. foot)	100	\$0.90	\$90.00
Drayage	0	\$110.00	\$0.00
Sub-Total			\$6,192.15
Travel (.25 per mile)	700	\$0.25	\$175.00
Taxi	0	\$10.00	\$0.00
Hotel	15	\$121.00	\$1,815.00
Food	20	\$40.00	\$800.00
Swag	1	\$500.00	\$500.00
Sub-Total			\$3,290.00
Grand Total			\$9,482.15

MDI Dividend Distribution

	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	GT
Net Profit	(189,888.23)	(1,321.08)	94,380.00	92,095.10	29,253.77	17,934.92	118,121.17	111,881.09	167,534.97	219,162.11	95,265.60	62,998.67	817,418.06
Progressive	(189,888.23)	(191,209.32)	(96,829.32)	(4,734.22)	24,519.55	42,454.47	160,575.63	272,456.73 40,143.91	439,991.69	659,153.80	754,419.40 98,873.07	817,418.06	139,016.98
Gene	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,035.98	0.00	0.00	24,718.27	0.00	
Rory	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,035.98	0.00	0.00	24,718.27	0.00	
Kelli	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,035.98	0.00	0.00	24,718.27	0.00	
Darren	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,007.20	0.00	0.00	4,943.65	0.00	
Scott	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,204.32	0.00	0.00	2,966.19	0.00	
Misc.	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,824.46	0.00	0.00	16,808.42	0.00	
Total	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$40,143.91	\$0.00	\$0.00	\$98,873.07	\$0.00	\$139,016.98